

AMEND BOARD REPORT 03-1217-PR22
APPROVE ENTERING INTO AN AGREEMENT WITH MITEL NETWORKS
SOLUTIONS, INC. FOR THE PURCHASE, INSTALLATION, TRAINING AND MAINTENANCE OF A
CONVERGED VOICE AND DATA NETWORK SOLUTION

THE CLERK EXECUTIVE OFFICE DEPOSED THE FOLLOWING RESOLUTION:

Approve entering into an agreement with Mitel Networks Solutions, Inc. ("Company" or "Vendor") for the purchase and implementation of a converged voice and data converged network solution, including design, installation, equipment removal, maintenance, user support and associated training for the Office of Technology Services ("OTS") at a cost not to exceed \$32,828,405.00 for a three (3) year term; of which approximately \$24,624,204.00 is eligible for ~~but not pertinent user discounts in accordance with the~~

DELIVERABLES: Vendor will provide the following:

- A converged voice/data network that provides a uniform, E911-compliant voice system with enhanced calling features at each school site and the Central Office including all systems, common equipment, station equipment, necessary low voltage wiring and related components.
- E911 compliant equipment
- An integrated unified messaging voicemail system
- Project management and support including:
 - A Project Manager who will be the single point of contact regarding overall network design

system installations, equipment removal, E911 compliance, any and all problems, coordination of any diagnostics and repairs with all vendors (equipment

However, the vendor Review Committee recommends that a partial waiver of the MMBE participation goals

for this contract as required by the Revised Remedial Plan be granted because the vendor has demonstrated reasonable good faith efforts.

The vendor has identified and scheduled the following firms and percentages:

06-0628-PR18

Total 6% 5.7% WBE:

RL Canning Inc.
1112 North Paulina, Suite 3
Chicago, Illinois 60622

\$721,621.00 / 2.2%
Reapplied 9/2/03

MIW Technology Solutions

\$1,454,544.00 / 3.5%

1 East Wacker Drive

Certified through 11/09/07

Chicago, Illinois 60601

LSC REVIEW: Local School Council approval is not applicable to this report.

FINANCIAL: Total Cost: \$32,828,405.00

Charge to the Office of Technology Services: \$10,000,000.00

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s)

Approved for Consideration:

Heather A. Obora

Heather A. Obora
Chief Purchasing Officer

Approved:

Arne Duncan D.P.

Arne Duncan
Chief Executive Officer

With Approval:

John Maiorca

John Maiorca
Chief Financial Officer