# APPROVE AGREEMENTS WITH VARIOUS VENDORS FOR EXECUTIVE SEARCH FIRMS SERVICES

# THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

	Approve agreements with various vendors to provide executive search services to recruit and fill cabinet,
	officer, and/or senior executive level positions at an annual cost described in the Compensation Section
Fair	
	re-
440	
=	
<u> </u>	
·	
<u> </u>	
P	
<del>[</del>	
T	
-	
	CDOD
(, 1	

- Recruit and complete the initial screen and evaluation of applicants. Provide written summary post interviews detailing viable candidates' key strengths, opportunities areas, requested salary and suggested	
property of the section of the market referred for interviews with ODO Indeed to	l
2—————————————————————————————————————	
· •	
·	
- Provide weekly update report outlining clear data tracking metrics for candidates in process including the	<b>;</b>
The strend deter structure and determine the structure of	
•	
ID	
IP	
i—	
<u></u>	

# **OUTCOMES:**

Vendors' services will result in the recruitment of diverse high-performing talent nationally both internal and external to education to fill two (2) to five (5) cabinet, office, and/or senior executive level positions within district annually as needed.

#### **COMPENSATION:**

The Vendors will be compensated as specified in their respective agreement; total compensation not to exceed \$175,000.00.

### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreements. Authorize the President and Secretary to execute the agreements. Authorize Chief Talent Officer to execute all ancillary documents required to administer or effectuate the agreements.

#### **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts (M/WBE Program), the Business Diversity goals for this pool are 30% MBE and 7% WBE. This vendor pool is comprised of 1 MBE, 1 WBE and 4 for-profits.

#### LSC REVIEW:

Local School Council approval is not applicable to this report.

### FINANCIAL:

Charge to the Talent Office, Fund 115
Unit 11010
FY18 \$60,000.00
FY19 \$115,000.00
Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

## **GENERAL CONDITIONS:**

Inspector General - Fach party to the agreement shall acknowledge that, in accordance with 105 II CS

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Account of the Country of the Countr

JONATHAN MAPLES
Chief Procurement Officer

JANICE K. JACKSON Chief Executive Officer

JOSEPH T. MORIARTY

General Counsel

POST BATONI FLORIO

4) 1) Vendor # 80157 Vendor # 18825 ECRA GROUP INCORPORATED ALMA ADVISORY GROUP LLC 1475 E. WOODFIELD RD 14TH FLR 1525 E 53RD ST STE 530 SCHAUMBURG, IL 60173 CHICAGO, IL 60615 John Gatta Monica Rosen 847 318-0072 773 966-4998 Ownership: Louis Gatta - 54% And John Gatta Ownership: Monica Rosen - 100% - 46% 2) 5) Vendor # 19590 Vendor # 19591 BRIDGEPOINT ASSOCIATES, LLC KEECIA BROY DBA KLB CONSULTING 370 CAMINO GARDENS BLVD, SUITE 330 **607 LYMAN AVENUE** 

UNICE TO COOK

SANDIFGO CA 92109

Jeffrey Balfour Keecia Broy 561 3258270 312 659-5200 Ownership: Jeffrey Balfour - 100% Ownership: Keecia Broy - 100% 6) 3) Vendor # 19586 Vendor # 32324 MICHAEL MONTOYA DBA STRONGER **DAVID GOMEZ & ASSOCIATES** 1100 JORIE BLVD., STE 126 **CONSULTING INC** 4629 CASS ST #218 OAK BROOK, IL 60523