

June 27, 2018

**AUTHORIZE THE FIRST RENEWAL AGREEMENTS FOR THE PRE-QUALIFICATION STATUS
OF VARIOUS VENDORS TO PROVIDE EDUCATIONAL TECHNOLOGY PRODUCTS**

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first renewal agreements with various vendors to provide Educational Technology (Ed Tech)

products and programs at estimated annual cost set forth in the Compensation Section of this report. Written documents exercising this option are currently being negotiated. No payment shall be made to any vendor during the option period prior to execution of their written document. The authority granted herein shall automatically rescind as to each vendor in the event their written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Contract Administrator: Hayes, Ms. Deirdre N / 773 552 2226

The following ARE NOT included in the scope of this RFQ:

- Technology Assets as described in the RFQ;
- Information Systems for management as described in the RFQ;
- Computer hardware, unless the Ed Tech Product cannot be de-bundled from the hardware;
- Curricular products such as digital textbooks.

MTSS vendors will provide products and programs, which will personalize and differentiate instruction for ~~each~~ student based on their academic needs and individual learning style to promote accelerated student

AFFIRMATIVE ACTION:

Pursuant to the Remedial Program for Minority and Women-Owned Business enterprise Participation in Goods and Services contracts (M/WBE Program), this contract is awarded this agreement is for

Proprietary Software. This pool is comprised of 0 MBE, 0 WBE, 4 Not-for-Profit and 53 For Profit

LSC REVIEW:

Local School Council approval is not applicable to this report.

FINANCIAL:

Various Funds, Various Units

FY19 Not to exceed \$2,000,000.00 for the one (1) year term.

Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

1)

Vendor # 94865
3-C INSTITUTE FOR SOCIAL
DEVELOPMENT INC. DBA 3C INSTITUTE
4364 S. ALSTON AVE STE 300

5)

Vendor # 98804
APEX LEARNING, INC.
1215 FOURTH AVENUE, STE 1500
SEATTLE, WA 98161
Lea Coe

DURHAM, NC 27713-2220
Melissa DeRosier
919 677-0102

206 381-5600

Ownership: Andrew Kenlan 50% Peter

2)

Vendor # 94595
3P LEARNING INC.
93 WEST 90TH STE 201

Ownership: Melissa Derosier-100%

6)

Campbell-50%
Vendor # 30435
BENCHMARK EDUCATION COMPANY LLC.
145 Huguenot St.

9)

Vendor # 18899
CENTERPOINT EDUCATION SOLUTIONS
1747 PENNSYLVANIA AVENUE NW 6TH
FLOOR
WASHINGTON, DC 20006
Laura Slover
202 836-7500

Ownership: Not For Profit

13)

Vendor # 19546
COUGHLAN COMPANIES, LLC DBA
CAPSTONE
1710 ROE CREST DRIVE
NORTH MANKATO, MN 56003
Mackenzie Jones
800 747-4992

Ownership: Robert J. Coughlan - 50%, James
P. Coughlan - 50%

10)

Vendor # 18448
CLARENDON INC

14)

Vendor # 16995

245 FIFTH AVE., 20TH FLR.
NEW YORK, NY 10016
Lisa Holton
212 545-8400

Ownership: Not For Profit

D2L LTD.
151 CHARLES STREET WEST, SUITE 400
KITCHENER, N2G 1H6
Liz Francombe
888 772-0325 X4438

11)

COMPUTER SERVICES & CONSULTING,
INC.
16W241 S FRONTAGE ROAD, SUITE 40
BURR RIDGE IL 60527

Vendor # 23392
DELTA EDUCATION LLC & EDUCATORS
PUBLISHING SERVICE (EPS)
P.O. BOX 3000

17)

Vendor # 10126
EDMENTUM, INC DBA EDMENTUM
HOLDINGS, INC
5600 W. 83RD STREET., STE 300 8200
TOWER
BLOOMINGTON, MN 55437
Tom Rukowski

800 417 5200

21)

Vendor # 17298
EXPLORELEARNING, LLC
17855 DALLAS PARKWAY, STE 400
DALLAS, TX 75287
Amy Otis
800 547-6747

18)

Vendor # 99646
EDMOD0, INC
1200 PARK PLACE, STE 350
SAN MATEO, CA 94403
Michelle Best
415 509-3162

Ownership: Net Dragon Websoft Holdings, Inc(23)
87.5%, Idea Gain Limited, 12.3%

19)

Vendor # 16327
Ellevation, LLC
38 CHAUNCY ST, 9TH FLOOR
BOSTON, MA 02111
Leslie Randall
617 307-5755

Ownership: Edward Rice 10.15%, Jordan
Merones - 10.15%, Chris Gabrieli - 12.9%,
Emerson Collective Investments, Llc - 19.86%,
Other - 46.94%

20)

Vendor # 70047

22)

Vendor # 16330
Focus Care, Inc. DBA FEV Tutor, Inc.
600 W. CUMMINGS PARK, STUIE 5000
WOBURN, MA 01801
Caitlin Powers
781 376-6931

Ownership: Andirudh Baheti - 100%

Vendor # 13240
HOUGHTON MIFFLIN HARCOURT
PUBLISHING COMPANY
1900 S BATAVIA AVENUE
GENEVA, IL 60134
Shawn Weirather
708 560-1457

Ownership: Houghton Mifflin Harcourt
Company - 100% Publicly Traded

Vendor # 97955
IMAGINE LEARNING, INC
191 RIVER PARK DR
PROVO, UT 84604

25)

Vendor # 23066
IXL LEARNING, INC
777 MARINERS ISLAND BLVD., STE 650
SAN MATEO, CA 94404
Jessica Blatnik
CEO 650-400-1000

29)

Vendor # 27064
LEXIA LEARNING SYSTEMS, INC.
300 BAKER AVE., STE 320
CONCORD, MA 01742
Christopher Cook
CEO 978-305-8000

Ownership: Paul Mishkin-75%, Other-25%

Ownership: Rosetta Stone- 100%

26)

Vendor # 00500

30)

Vendor # 001757

33)

Vendor #40500

37)

Vendor #47400

MEMORANDUM FOR THE DIRECTOR

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41) Vendor # 16333
R3 Collaboratives Inc.
940 HOWARD STREET
SAN FRANCISCO, CA 94103
Adam Geller
855 338-4362

Ownership: Adam Geller-54.74%, Ross
Weldon-23.46%, Other-21.8%

45) Vendor # 99425
SCOLAB, INC
2090 MOREAU STREET
MONTREAL, QC H1W 2M3
James McArthur
888 528-8878

Ownership: Carl Malartre-100%

42) Vendor # 88867
RALLY! EDUCATION LLC
22 RAILROAD AVE
GLEN HEAD, NY 11545
Fran Mure
516 271 0000

46) Vendor # 24503
SOCIAL STUDIES SCHOOL SERVICE DBA
NYSTROM
10200 JEFFERSON BLVD.
CULVER CITY, CA 90230
Cindy Gosser
310 222 2100

Ownership: Llc, Howard Berrent-50%; David
Steiner - 50%

Ownership: For Profit-David Weiner -25%,
Aaron Willis - 25%, Sanford Weiner - 25%,
Irwin Levin - 25%

43)

THE ROSEN PUBLISHING GROUP, INC.
29 E 21ST STREET
NEW YORK, NY 10010
Miriam Gilbert
800 237-9932

Vendor # 67326
SUNBURST DIGITAL, INC
3150 W. HIGGINS RD, STE 140
HOFFMAN ESATES, IL 60169
Dan Sladek
800 321-7511

Ownership: Roger Rosen-100%

Ownership: Sunergi Ventures -100%

44)

Vendor # 96635
ROSETTA STONE LTD.
DEPT CH 19948
PALATINE, IL 60055-9948
Steve Quan
800 788-0822

48)

Vendor # 42634
SUNTEX INTERNATIONAL INC.
3311 FOX HILL RD.
EASTON, PA 18042
Cynthia Anderson
610 253-5255

Ownership: Roseffa Stone Inc-100%

49)

Vendor # 28975

TEACHER CREATED MATERIALS, INC
5301 OCEANUS DRIVE
HUNTINGTON BEACH, CA 92649
Whitney Smyser
800 858-7339

Ownership: Rebecca Greenblatt - 70%

53)

Vendor # 34896

THE LEARNING INTERNET, INC., D/B/A
LEARNING.COM
1620 SW TAYLOR., STE 100
PORTLAND, OR 97205
Keith Oelrich
800 580-4640X464

50)

Corinne Burton - 15%, Deanne Mendoza - 15%

Vendor # 18231
TEACHLEY LLC
56 MARX STREET
STATE ISLAND, NY 10010
Rachel Labreque
347 552-1272

Ownership: Rachel Labreque - 33.33%, Dana
Pagar - 33.33%, Kara Carpenter - 33.33%

54)

Ownership: Educomp Solutions, Inc.- 55.71%,
Fa Private Equity Fund Iv, L.P.- 24%, Other -
23.42%

Vendor # 94819
THINKCERCA.COM INC
440 North Wells Street, Suite 720
CHICAGO, IL 60654
Abigail Ross
773 255-1928

51)

Vendor # 47707
TEXTHELP INC
600 UNICORN PARK DRIVE
WOBURN, MA 01801

55)

Ownership: Follett School Solutions - 12%,
Eileen Murphy - 24%, Other- 64%

Vendor # 22041
TROXELL COMMUNICATIONS, INC.
4675 E. Cotton Center Blvd. Suite 155

57)

Vendor # 50382
WILLIAM H. SADLIER, INC
9 PINE STREET
NEW YORK, NY 10005-1002
Kevin O'Donnell
212 227-2120

Ownership: Frank Dinger-61%