

AUTHORIZE THE SECOND RENEWAL AGREEMENT WITH RICOH USA, INC. TO PURCHASE OR LEASE OUTPUT DEVICES AND PROVIDE MANAGED PRINT SERVICES

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION

Authorize the second renewal agreement with Ricoh USA, Inc. for the purchase or lease of output devices

forth in the Compensation Section of this report. A written renewal agreement for leader's services is

OPTION PERIOD:

The term of this agreement is being renewed for one (1) year commencing on July 1, 2019 and ending June 30, 2020

OPTION PERIODS REMAINING:

This agreement authorizes the purchase or lease of output devices and provides Managed Print Services (MPS) in schools and ITS office. Specifically, the vendor will continue to provide a purchase or lease option with maintenance or a Managed Print Service (MPS) that includes printing hardware, software, preventative maintenance, break/fix support, print consumables (except paper), as well as consultative services to provide a single, per page price for all of a school's needs.

OUTCOMES:

Vendor's services will continue to result in improving user satisfaction at schools through proactive maintenance and service. It will also consolidate printing devices by mapping and optimizing each school environment. This model is expected to improve service at schools while reducing overall costs.

COMPENSATION

Vendor shall be paid as follows

Not to exceed \$3,500,000.00 for the one (1) year renewal term

AUTHORIZATION:

Authorize the General Council to include other relevant terms and conditions in the written contract.

FINANCIAL

All Funds Versus Units

Not to exceed \$3,500,000.00 for the one (1) year term
Future year funding is contingent upon budget appropriation and approval